

PROGRAM AGENDA

Thank You
Conference
Sponsors:

GOLD SPONSORS:



SILVER SPONSOR:



BRONZE SPONSORS:



learn.

share.

network.



MONDAY • October 8

| | | | |
|---------|--|--|---|
| Time | Check-In / Buffet Breakfast - <i>Poinsett Ballroom</i> | | |
| 8:00am | | | |
| 9:00am | GENERAL SESSION - Poinsett Ballroom | | |
| 9:00 | Conference Welcome & Overview / Vendor Introductions | | |
| 9:45 | WELCOME KEYNOTE ADDRESS | | |
| | <div style="border: 1px solid black; padding: 5px;">  <p>ERP in The World of Advanced Technologies GLENN GRANEY - Director Industrial & High Tech, QAD, Inc.</p> <p>There is incredible hype around Industry 4.0 and associated emerging technologies such as IoT, Machine Learning, Block Chain, Augmented Reality and much more. QAD is following all of these respective capabilities and engaging with our customers in their adoption journey. QAD will provide insights into positioning the technologies and provide use cases detailing the expected impact on our customers' ERP and manufacturing business systems.</p> </div> | | |
| 10:30am | Break / Visit The Exhibits - <i>Poinsett Ballroom</i> | | |
| | CONCURRENT TRACK SESSIONS | | |
| | <u>TRACK #1</u> <i>Poinsett Ballroom</i> | <u>TRACK #2</u> <i>Marion Room</i> | <u>EAM TRACK</u> <i>Furman Room</i> |
| | QAD Automation Solutions ALEX MEE - QAD, Inc. Hear about the latest enhancements and extensions to QAD Automation Solutions, including: Warehousing, Advanced Shipping, and Shopfloor Reporting. | Optimize Reporting Using Real-Time Replication ALEX OLIVERI - Progress Reporting on the QAD database can cause performance problems and potentially unplanned downtime. There are better ways to get timely reports for better decision making. To meet this requirement you need a scalable, configurable multi-threaded approach that also includes ETL capabilities. Come see how 250 customers are using a real-time replicated MSSQL database to meet their reporting needs. | EAM 360° NANCY MAJURE - QAD, Inc. More than just a "PM program" - Enterprise Asset Management is the QAD asset lifecycle management solution. This session provides a comprehensive overview of all the powerful functionality included with EAM. |
| 11:00am | | | |
| | Luncheon / Networking - Poinsett Ballroom | | |
| | Fitting Business Needs to the QAD System With TailorPro PATRICIA HALBERT - GPI BRUCE LeBEL - ProStar Software Adapting and enhancing QAD applications to meet unique business requirements is a challenge faced by many companies. Pat Halbert of Graphic Packaging will present TailorPro solutions from her experience. Bruce LeBel of ProStar will provide an interactive demo of TailorPro for non-invasive enhancements to QAD, with no change to QAD source code, for all versions and all UI's. | Create Your Own Browse BOBBY YEOMANS Strategic Information Group In the .NET UI interface browses can be powerful tools. This session will review how you can create your own browses to get the information you need. | Advanced Tech and EAM NANCY MAJURE GLENN GRANEY QAD, Inc. In the Keynote address you will have heard about QAD's approach to embracing the latest Advanced Technologies. In this session, we will explore how these new and exciting opportunities can impact your Asset Management strategy with EAM. |
| 1:00pm | | | |
| | Break / Visit The Exhibits - <i>Poinsett Ballroom</i> | | |
| | 50 Ways to Dig Your Data SCOTT DULECKI - Sungate Solutions Data Digger is an open-source tool that allows you to look inside your database to see exactly what your data looks like and find precisely where things are being placed. In this session, Scott Dulecki will examine 50 (or more!) ways to dig your data through Data Digger, showing how it complements and supports your daily life on its way to becoming indispensable for building browses, designing reports, and hunting down the answers to problems. | CyberQuery MIKE MAIN / BRENT BECKER Cyberscience This session will offer an overview of how QAD customers use Cyberquery to communicate throughout their organization. From sales reporting to display screens on the factory floor the tool's flexibility provides seamless views into an organization's activity. | EAM: What's New and Plans For The Future KATE FENELLO JON EDWARDS QAD, Inc. Change is in the air with QAD's next generation releases. Come check out the very latest in EAM from new user interfaces to new functionality and get a sneak peek at future plans. |
| 2:30pm | | | |
| | Break / Visit The Exhibits - <i>Poinsett Ballroom</i> | | |
| 3:30pm | | | |

PROGRAM AGENDA

| | TRACK #1 <i>Poinsett Ballroom</i> | TRACK #2 <i>Marion Room</i> | EAM TRACK <i>Furman Room</i> |
|----------------------------------|--|---|---|
| 4:00pm | EE Financial Integration RON WEBSTER - NN Inc. Any implementation can be difficult, especially those without good planning around financial configurations and setups. Ron has been involved in over 100 financial system implementations over his career. Ron will discuss tips and tricks for a good implementation; centering his discussion around setting up a good chart of accounts and setting up good financial security. Please come with questions as an open discussion will be encouraged! | South Dakota vs. Wayfair: What Does It Mean for My Business? JERRY KONING - Avalara Out-of-state retailers might now have a new set of obligations and challenges ahead of them, while states could potentially gain billions in revenue from taxing out-of-state sellers on their online sales. The ruling also applies to manufacturers and wholesalers who sell direct to consumers. Join our session so you can learn what it means to your business and how we can help. | Beyond the Basics: Tips & Tricks DANIEL CHACKEL EMILIE WANG-WILLIAMS QAD, Inc. In this session, we will explore some tips and tricks for applying the more advanced functions of EAM, some of which may surprise even the more seasoned users of the solution! |
| 5:00pm-6:30pm | Vendor Hall Reception - Poinsett Ballroom | | |
| TUESDAY • October 9 | | | |
| 8:00am | Buffet Breakfast / Visit the Exhibits - Poinsett Ballroom | | |
| 8:30am | GENERAL SESSION: What Is Coming From QAD Support JEFF McINTOSH - Director, Customer Support - QAD, Inc. Jeff will discuss QAD's Supports roadmap, how QAD is moving to a Service Delivery Organization and what that means for QAD customers. He will also cover areas that can help you become more successful when interacting with Support. | | |
| 9:30am | Break / Visit The Exhibits - Poinsett Ballroom | | |
| CONCURRENT TRACK SESSIONS | | | |
| | TRACK #1 <i>Poinsett Ballroom</i> | TRACK #2 <i>Marion Room</i> | EAM TRACK <i>Furman Room</i> |
| 9:45am | Sales & Operations Planning With QAD Demand & Supply Chain Solutions OYKU ASIKOGLU - QAD, Inc. The S&OP process is data intensive and requires an integrated systems that promotes a seamless process for all the elements of S&OP including demand planning, supply planning, demand balancing and business reviews. QAD DSCP provides the technology platform that enables you to implement an Advanced S&OP process that fits the unique needs of your organization. | What's New in OE 11.7 ALEX OLIVERI - Progress With security breaches making news on an almost daily basis, the need to protect your Progress OE application and data from attack has never been more urgent. Even if you think you are doing the right things, applying best practices is key to a comprehensive strategy. In addition, 11.7.3 also added functionality for business continuity and high availability. This presentation will present these topics as well as other notable features added to the current release. | EAM Roundtable Panel Discussion <i>Calling all experts!</i> In this session we will be joined by EAM Consulting, R&D, and Support experts from around the world in a web conference session. You can pre-submit your asset management challenges for discussion by emailing nmm@qad.com , or you can ask them live as time permits. |
| 10:45am | Break / Visit The Exhibits - Poinsett Ballroom | | |
| 11:00am | EE Upgrade Panel JOHN GRAHAM - Strategic PHILL NORREY - Progress AMY LEE - PPG Aerospace A panel of implementation specialists and QAD customers will share their experiences and success stories involving recent upgrades to QAD Enterprise Edition. | How To Make Your Browsers Crawl Like Snails SCOTT DULECKI Sungate Solutions One of the greatest things about browsers is that anyone can create one! You don't need to be a high-level programming geek to do it... you just need access to a mouse! Yeah... as the DBAs cringe! In this session Scott will look at some of the common things people do to make browsers crawl like snails and show you how to avoid them. | EAM Upgrade Paths & Product Survey K. FENELLO / J. EDWARDS N. MAJURE - QAD, Inc. For the final session of this special EAM Breakout, we will discuss upgrade vs. re-implementation options, and wrap-up with a survey to measure your EAM priorities for product direction. Look for some lucky attendees to leave this session with some cool prizes in hand, as well! |
| 12:00pm | Conference Wrap-Up / Box Lunch & Prize Drawings - Poinsett Ballroom | | |

Westin Poinsett Greenville

120 S. Main Street
Greenville, SC 29601
(864) 421-9700



OVERVIEW

The Westin Poinsett Hotel is rich with history and just moments from attractions including the Greenville Zoo and the Bon Secours Wellness Arena. Greenville's best shopping and dining are within steps of our hotel as well. Gorgeously appointed rooms and suites are designed to enhance your well-being, and include the famous Heavenly Bed® and Heavenly Shower/Bath®. Stay fit and focused with a visit to the WestinWORKOUT® Fitness Studio, or stop by Spoonbread Restaurant for delicious, Southern-accented cuisine.



TRANSPORTATION

The Westin Poinsett is approximately 25 minutes from Greenville-Spartanburg (GSP) International Airport. The hotel offers complementary shuttle service to and from the airport on an hourly basis. Reservations must be made ahead of time to reserve your pick-up. Please call the hotel directly to reserve: (864) 421-9700

Valet parking is \$20 per day for hotel guests. Self-parking is also available for guests at \$7.50/day.